LIST

of key performance indicators for the first 9 months of 2024

N	Indicator	Specific gravity	Forecast (target) value	Actual value	Percentage of completion	KPI
	A	**B**	**C**	**D**	**E**	**F=E*B/100**
1	Fulfillment of the forecast of net sales revenue (in thousand sum)	20	19650000	30540531	155,42	31,08
2	Fulfillment of the net profit (loss) forecast (in thousand sum)	20	640780	700481	109,32	21,86
3	Return on assets (%)	15	0,07	0,043	61,43	9,21
4	Reduction of production costs (% of the established target)	-	-	-	-	-
5	Capacity utilization rate	-	-	-	-	-
6	Coverage ratio (solvency)	20	1,5	2,0	134,67	26,93
7	Financial independence ratio	15	1	1,07	107,0	16,05
8	Calculation of dividends (in thousands of sums)	-	-	-	-	-
9	Export parameters execution rate (in % of the set task)	-	-	-	-	-
10	Localization indicator execution (%)	-	-	-	-	-
11	Implementation of investment programs (%)	-	-	-	-	-
12	Foreign currency independence ratio	-	-	-	-	-
13	Total Shareholders Return (TSP)	10	0,100	0,200	200,0	20,00
	TOTAL:	**100**	**-**	**-**	**-**	**125,1**

Conclusions: the efficiency of the executive body of JSC "Boshtransloyiha" based on the results of 9 months 2024 is considered high, since the integrated efficiency coefficient (IEC) amounted to 146.80%.
(The standard indicator of the integral efficiency coefficient (IEC) is considered high, if it exceeds 100%)

General manager
JSC "BOSHTRANSLOYIHA" R.V. Ruziev

Chief accountant I.I.Izrailbekova

LIST
of additional key performance indicators for 9 months of 2024

N	Indicator	Specific gravity	Forecast (target) value	Actual value	Percentage of completion	KPI
	A	**B**	**C**	**D**	**E**	**F=E*B/100**
1	Earnings Before Interest, Taxes (EBIT)	-	-	-	-	-
2	Earnings Before Interest, Taxes, Depreciation & Amortization (EBITDA)	-	-	-	-	-
3	Cost Income Ratio (CIR)	-	-	-	-	-
4	Return on Capital Employed (ROCE)	-	-	-	-	-
5	Return on Equity (ROE)	-	-	-	-	-
6	Absolute liquidity ratio	5	0,2	0,300	150	7,5
7	Accounts payable turnover in days	15	90	61,99	145,18	21,78
8	Accounts receivable turnover in days	15	90	128,38	70,10	10,52
9	Depreciation rate of fixed assets	5	0,55	0,91	60,44	3,02
10	Labor productivity	20	89700	170617	190,21	38,04
11	Fixed assets renewal rate	10	0,07	0,00	0,00	0,00
12	Return on assets	10	20	46,18	230,9	23,09
13	The share of innovative products in the total volume of sold products	-	-	-	-	-
14	The share of costs for innovation activities in the total costs of the enterprise	-	-	-	-	-
15	Costs of personnel training per employee	5	15	150	1000,00	50
16	Employee turnover rate	5	1	1,1	90,91	4,55
17	Performance indicator for launching production capacities (in % of installed volume)	-	-	-	-	-
18	Energy efficiency (share of energy costs in the cost structure of production)	10	0,01	0,01	100,00	10
	TOTAL:	**100**	**-**	**-**	**-**	**168,5**

Conclusions: the efficiency of the executive body of JSC "Boshtransloyiha" based on the results of 9 months 2024 is considered high, since the integrated efficiency coefficient (IEC) amounted to 146.80%.
(The standard indicator of the integral efficiency coefficient (IEC) is considered high, if it exceeds 100%)

General manager
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